

ACADEMY

WELCOME BACK

**NIGP
LEADERSHIP
SUMMIT 2024**





Your learning guide:

Peggy Hoffman, FASAE, CAE
Mariner Management

phoffman@marinermanagement.com
www.MarinerManagement.com

Unfolding our Journey

NIGP
**LEADERSHIP
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1

Getting To Know Each Other

- Polls
- Intros
- Contest

2

Decoding Member Engagement

Exploring why (benefits)

3

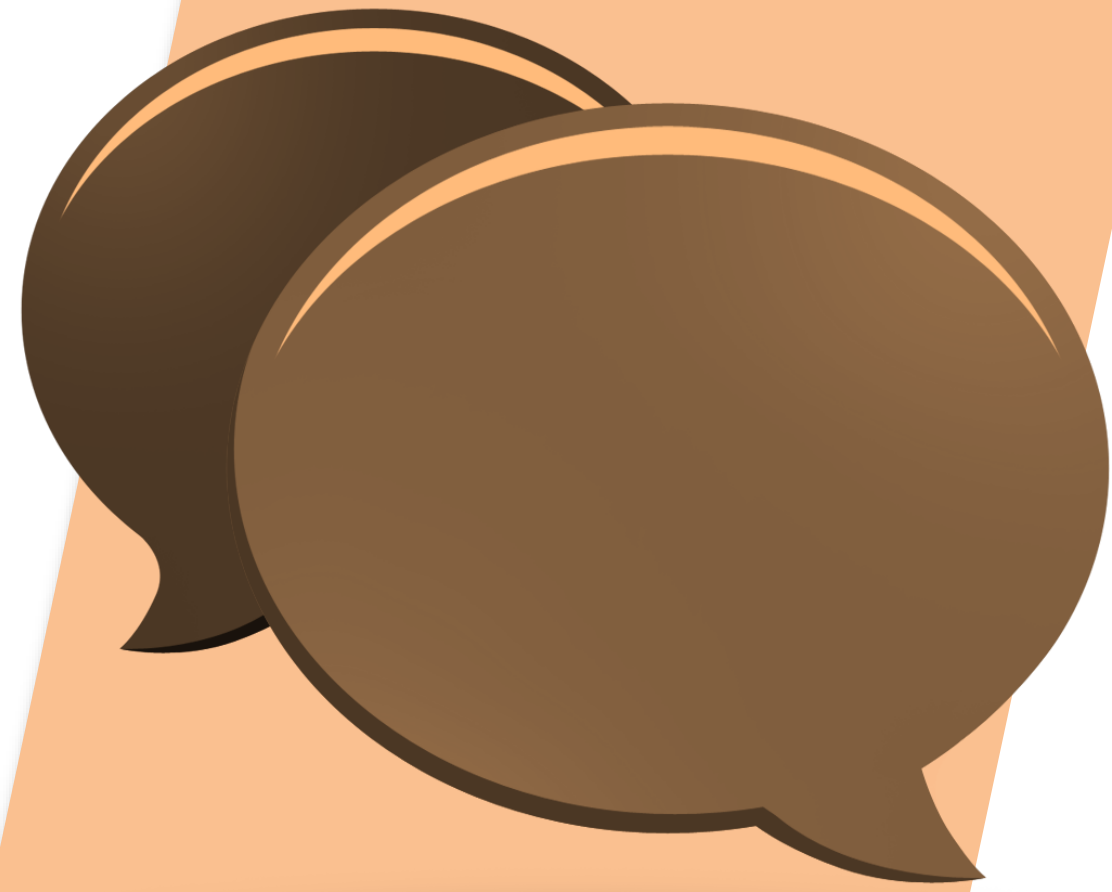
Ramping your Member Services

Exploring the what (features)

4

Webinars

Continuing the learning & networking 3/36 and 4/23

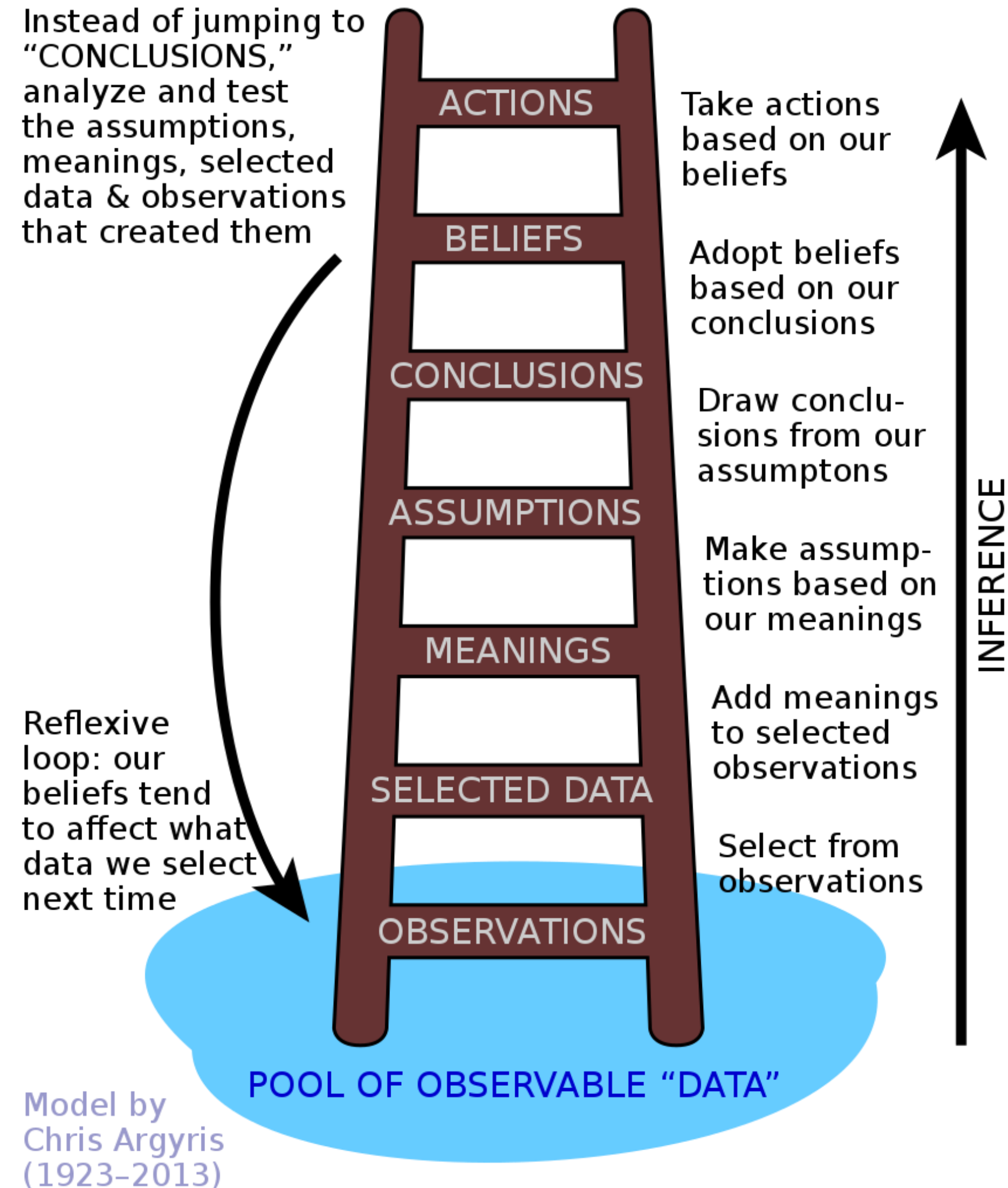


What resonated with
you from yesterday?

Embrace the Habit of Challenging

Id & challenge orthodoxies: beliefs are the deep-seated assumptions we make about how the world works.

LADDER OF INFERENCE





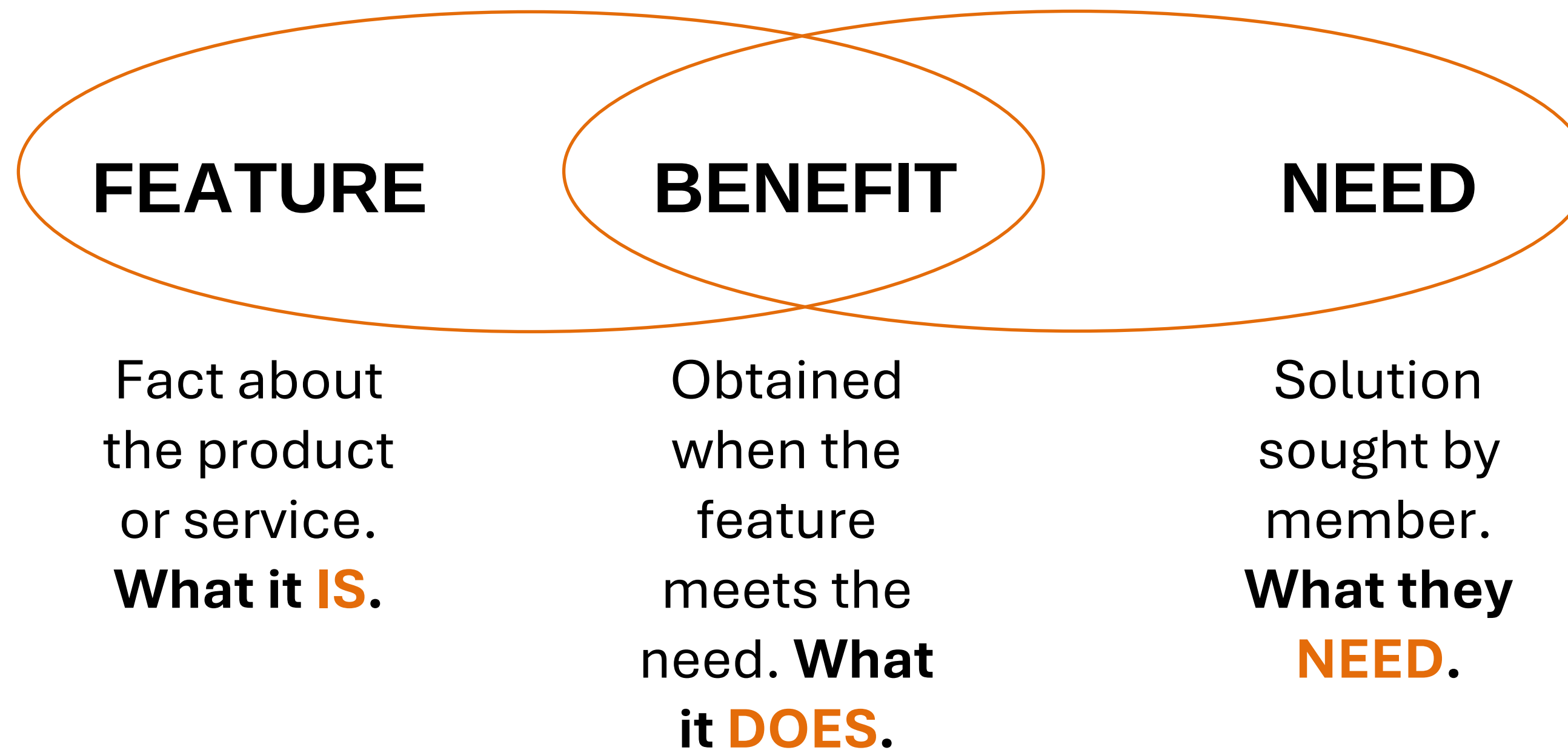
What's your ...

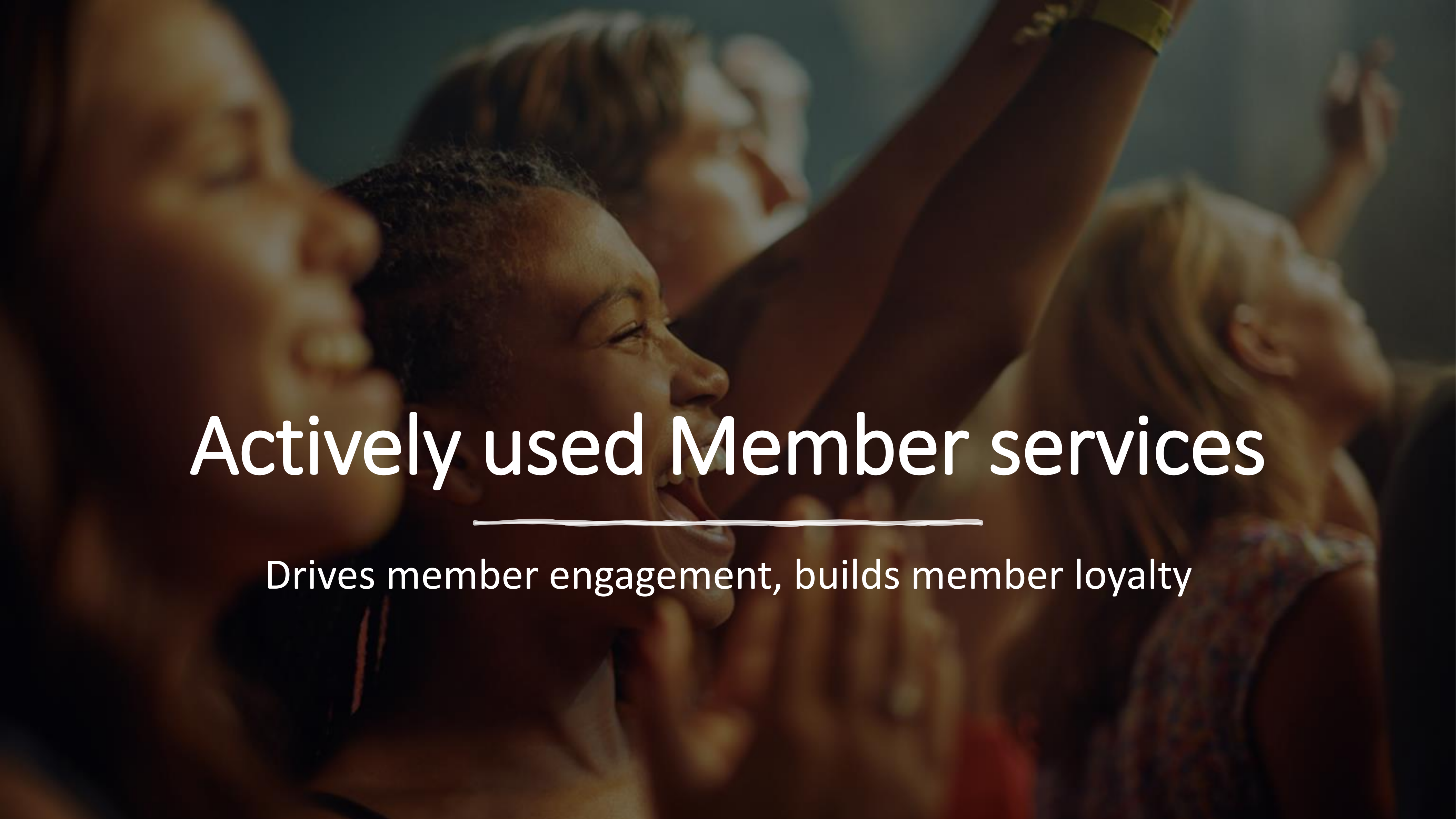
- **Networking Goal**
- **Learning Goal**

Focus Grouping

By Role:

- In your chapter role ... how do you contribute to decisions?
- What do you need to be successful?
- How does the role connect to your professional job?
- What do you need to successfully do your volunteer job?



A background image showing a crowd of people, likely at a concert or event, with their arms raised and mouths open as if cheering or singing. The image is slightly blurred and has a warm, golden-brown color cast.

Actively used Member services

Drives member engagement, builds member loyalty

Outcomes

- High satisfaction ratings on surveys
- Meet registration goals
 - *Collaboration*
 - *Blend of activities – virtual & in-person*
 - *Innovation*





experience

The answer to what isn't always a traditional event ...



Building WITH not FOR



Focus Group Example

Thinking of a NEW CAREERIST ...

- What's an urgent issue in your job?
- What's impacting – positively or negatively – in your job today?
- Where do you see your career going? Or would like it to go?
- What would you think could help you achieve that?
- How do you like to network?
- What are your goals for networking at a chapter event?



(1) Id an issue – something of importance or need for members or profession.

(2) Build an offering around addressing that issue.

**TAPPING
CHAPTER
RESOURCES –
NIGP HAS YOU
COVERED!**

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From Budgeting to Volunteerism, NIGP Chapter SME's Got You Covered!

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CHAPTER SUBJECT MATTER EXPERTS

SUBJECT MATTER EXPERT REQUEST FORM

Hi, I am a Chapter SME & I
enjoy helping Chapters
with.....

- Strategic Planning
- Volunteerism
- Member Engagement
- Budgets
- Strategic Planning
- Chapter Operations
- Social Media

Need specific help on a subject?
Call on the NEW Chapter SME's!

Looking for a Thought Leader on a Key Topic? NIGP Business Council's Got You Covered!

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Elevating the profession, accelerating your performance.

Chapter Visit Form

Chapter Name *

Chapter Event you are requesting visit for: (conference, monthly meeting, etc.) *

Type of Visit Requested *

☐ In-Person

☐ Virtual

☐ Hybrid

Estimated # of Attendees

(NIGP will work to accommodate your request but no guarantees with availability and funding.)

NIGP Business Council

Through our Chapter Visit Program, you can request a no-cost presentation on a number of key topics.

Stay Connected

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- ★ Join the monthly **Chapter Huddles**
- ★ And share during our **Chapter Leader Calls**



Ask a Question, Share Your Knowledge

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**Chapter Leaders NSite
Community** is the place to

- ✓ Ask your burning questions on your
- ✓ Share & find best practices



Chapter Online Resource Library

- ★ **Information & samples** on subjects including resources, services, chapter recruitment, governance and management.
- ★ Organized into 7 specific categories with **dozens of links to resources**

Library Pages

- [Library Home](#)
- [Governance](#)
- [Financial Management](#)
- [Membership](#)
- [Legal, Taxes & Insurance](#)
- [Events and Conferences](#)
- [Marketing](#)
- [Webinars](#)
- [NSite Community](#)

Looking to Grow Your Chapter Membership?

NIGP
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Did you know you can request of **list of NIGP Members in your state** for Membership recruitment?





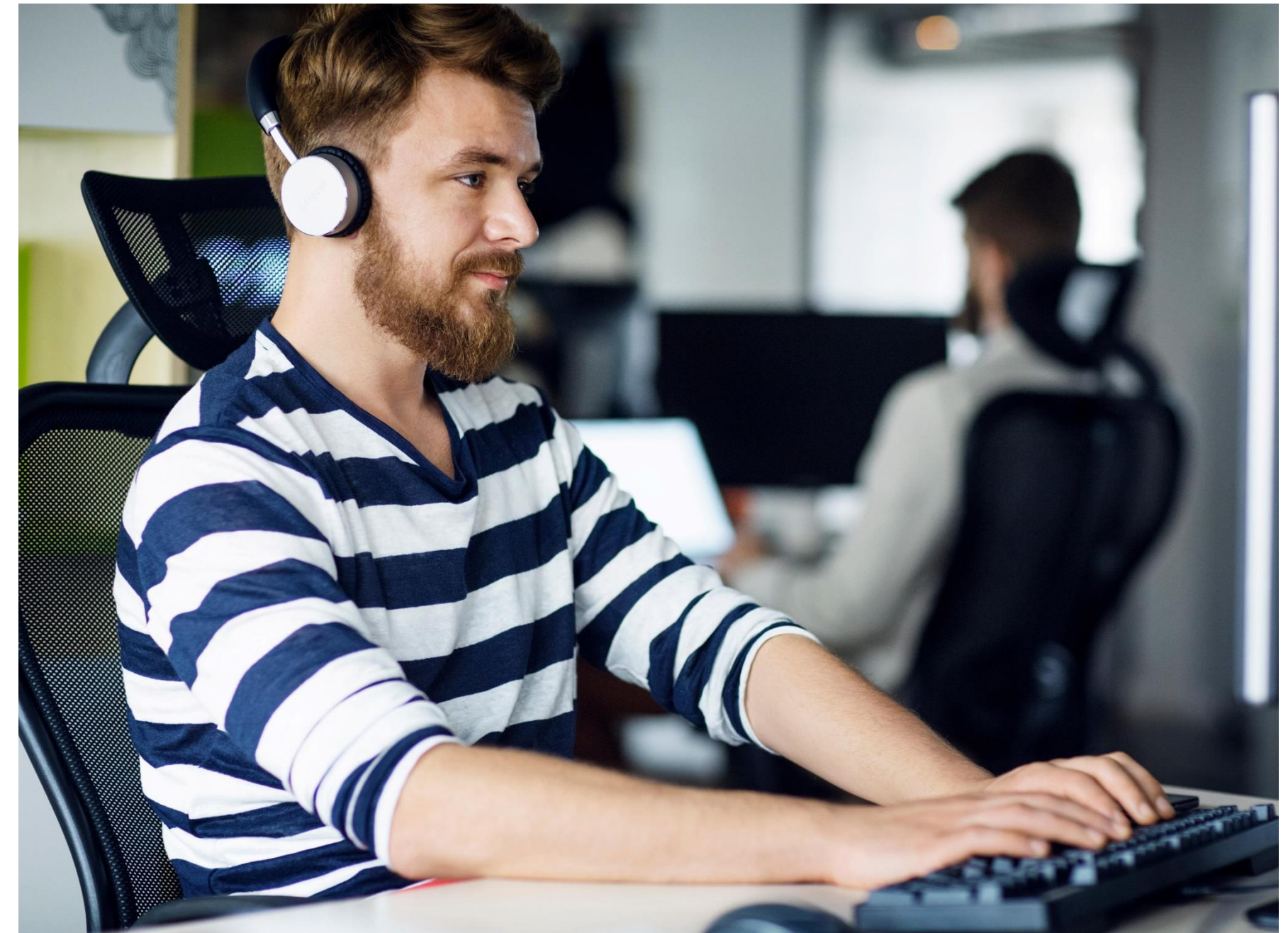
**Send us your
Chapter Newsletters**

**Sharing is
Caring**

Peace of Mind is Yours through our General Liability Insurance

NIGP
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- ✓ **FREE INSURANCE**
- ✓ Request for a Venue to be added at **no charge**
- ✓ Just provide location name, address, date & type of event



Event Planning Boost: Host an NIGP Course

NIGP
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Choose the topic your chapter wants to learn



Get access to experienced instructors



Earn money for your chapter



Do you feel award winning? *(We think you are ...)*

NIGP
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★ Chapter Performance Standards Seals

★ Outstanding Chapter Awards

★ Submissions due May 27th

Save the Date
March 21st 2pm EST

Webinar: How to Successfully Complete
the Performance Standard Seal and
Outstanding Award Applications



NIGP
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Fueling leadership
growth at every level.

NIGP Program Updates

NIGP Chapter Websites Program

Creates a new State-of-the-Art website for your Chapter

Flexibility to create site that meets your chapter's unique needs and offerings

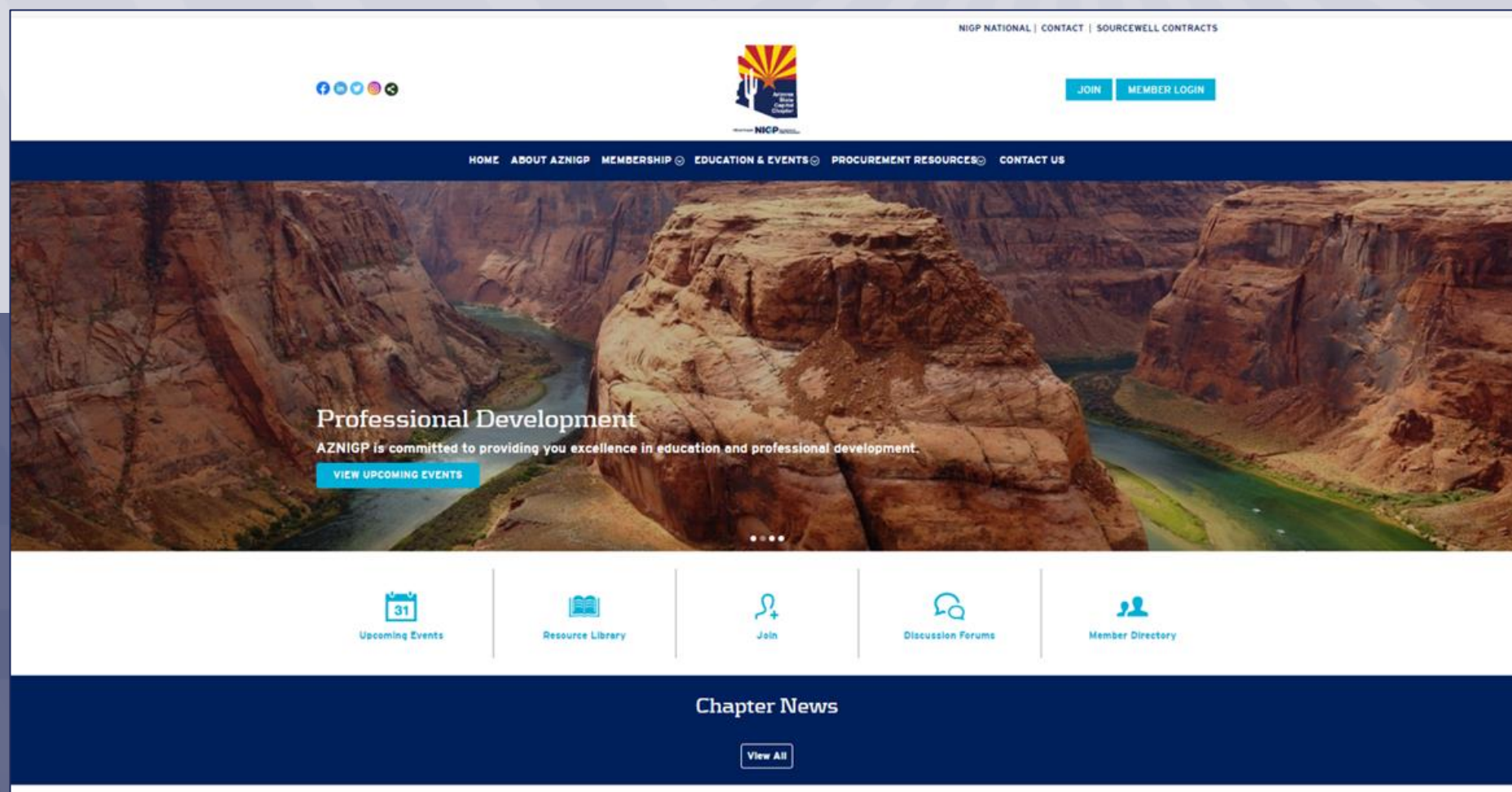
Streamlined communications, programming, meetings and updates to Chapter members

Increased alignment with NIGP branding

Ability to develop new features (free based on all Chapter needs)

Enhanced training both during initial set-up and on-going

Free to All! Zero set up costs (up to a \$3,000 value) and Zero ongoing annual costs (up to \$3,000 value)



**Annual costs to NIGP to maintain
32+ websites = \$80,000 plus**

NIGP Chapter Websites Program

NIGP Chapter Websites Launched

Arizona State Capitol Chapter
Arkansas Chapter
Central Florida Chapter
Central Ohio Chapter
Coastal Georgia
Copper Chapter
Dallas Fort Worth Chapter
El Paso Chapter
Georgia Chapter
Illinois Association of Public Procurement Officials (IAPPO)
Iowa - IPPA
Kentucky Public Purchasing Association (KPPA)
Louisiana Chapter of NIGP
Maryland Public Purchasing Association
Michigan Public Purchasing Officers Association

Mississippi Association of Government Purchasers
MAGPPA
Missouri Association of Public Purchasing
New Mexico Association of Public Purchasers
Northern California Chapter
Oklahoma Chapter
Oregon Public Purchasing Association
Rocky Mountain Governmental Purchasing Association
San Antonio Public Purchasing Association
Southeast Florida Chapter
Southeast Louisiana (SELA)
Southeast Texas Association of Public Purchasing
Chapter of NIGP
Tampa Bay Area Chapter
Tennessee Association of Public Purchasing (TAPP)
Texas Association of Public Purchasers
Washington DC Chapter
Washington State Chapter

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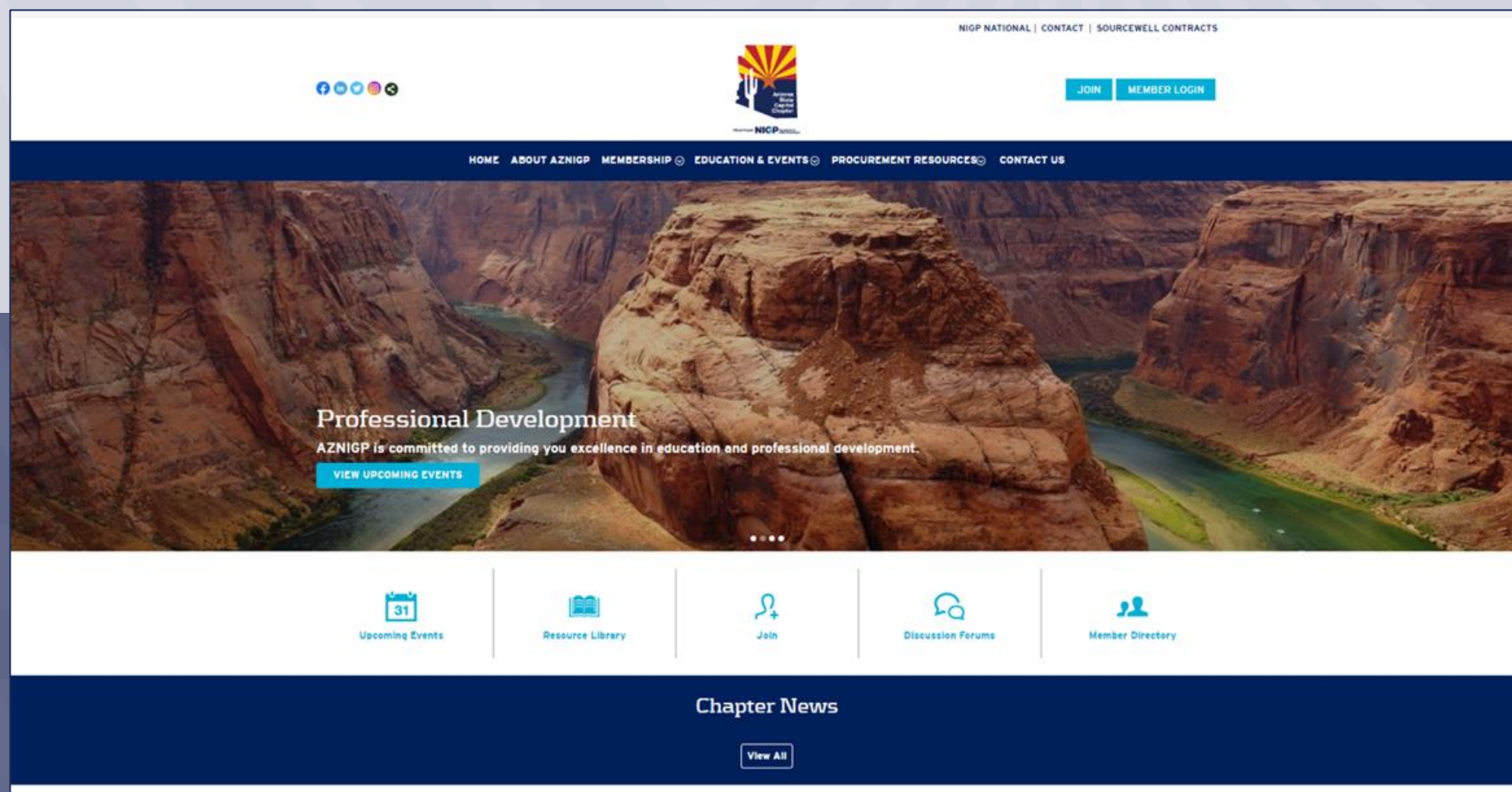
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NIGP Chapter Websites Program

- [JOIN / RENEW](#)
- [VIEW MEMBER DIRECTORY](#)
- [VIEW COMMITTEES / BOARD OF DIRECTORS](#)



Global Best Practices	+
Dictionary of Procurement Terms	+
The Impact of Procurement	+
Public Procurement Road Map	+

NIGP National Sponsored Advertising

You know what you want.
Buy it faster.

Enhanced search

Sourcewell

Explore our website

10 Things Your ERP Can't Do & Why You Need eProcurement.

Combine the administrative power of your ERP with the flexibility and depth-of-function of Euna Procure to achieve greater procurement outcomes in your agency.

EUNA Bonfire

Aim for Better Pricing on Innovative Solutions with

SAFEWARE

INNOVATIVE SOLUTIONS | WHEN YOU NEED THEM

Learn More

OPENGOV

Get 4X MORE Completed Supplier Responses with OpenGov Procurement

Software Purpose-Built to Power More Effective and Accountable Government

REQUEST A DEMO

Contact Us

- info@wanigp.org
- president@wanigp.org
- www.wanigp.org

Follow Us



Membership

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- [Login](#)

Important Links

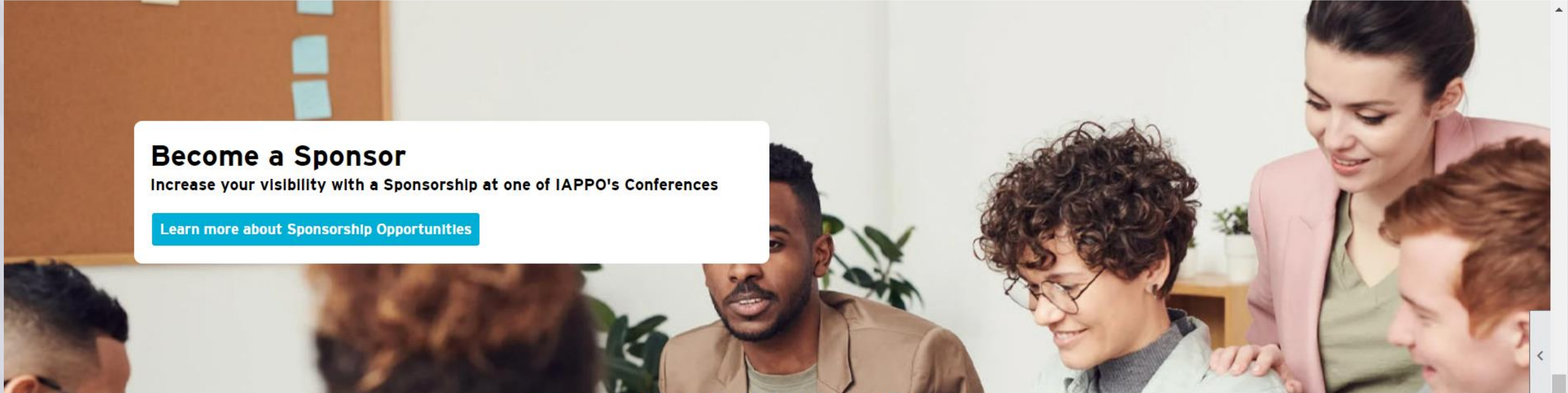
- [Upcoming Events](#)
- [Membership Directory](#)
- [Join the WA State Chapter](#)
- [WA NIGP Privacy Policy](#)
- [WA NIGP Terms of Use](#)
- [WA NIGP Payment Policy](#)

To help offset this \$80,000 annual cost and keep these websites free to all, NIGP is selling advertising spots near the bottom of the home page.

NIGP Chapter Websites Program

← → ↻ iappo.org 🔍 ☆ 📧 🗄️ 📱 📺 F ⋮

🔍 Suggested Sites 📁 Imported From IE 📺 NIGP 📺 NSite 📁 Personal 📁 Financials 📁 NIGP Reports 📺 SiriusXM 📺 Spotify 🔄 New Tab 📺 MyFitnessPal 📺 Archive - General Ar... >> 📁 All Bookmarks



Become a Sponsor

Increase your visibility with a Sponsorship at one of IAPPO's Conferences

[Learn more about Sponsorship Opportunities](#)

2023 SPRING CONFERENCE SPONSORS



WELCOME
CHAPTER MEMBER SERVICES

- [JOIN/RENEW MEMBERSHIP](#)
- [VIEW MEMBER DIRECTORY](#)
- [UPDATE YOUR PROFILE](#)

2024 Spring Conference +

2024 Fall Conference +

Windows taskbar: Type here to search, File Explorer, Google, Teams, OneDrive, Outlook, Word, Zoom, PowerPoint, System tray: 10:40 AM 2/24/2024, 1 notification.

NIGP Learning Giveback Program

Your Chapter can earn money.

For every NIGP Member that registers for a NIGP- hosted course and identifies themselves as a member of your chapter, NIGP will give back

5% of gross revenue for each registration

Register for a course today!

www.nigp.org/courses-by-month





Register early and save

**Register 60 days in advance
for an upcoming course and
receive a 20% discount.**

NIGP PROFESSIONAL DEVELOPMENT CALENDAR

<https://www.nigp.org/courses-by-month>

Now get free funding.

NIGP Scholarship Program.

Thanks to Sourcewell 



NIGP BLOG

A new and exciting way
to share your voice!

www.nigp.org/blog

In Person | Virtual
AUGUST 25-28

NIGP
FORUM
2024

A portrait of a Black woman with voluminous curly hair, wearing a dark top and large earrings, smiling slightly. She is positioned on the right side of the image, partially overlapping the green background.

REGISTRATION NOW OPEN

Driving procurement forward.

www.nigp.org/forum

Looking to Partner with Chapters
Webinars, newsletters and events

OpenGov
Connor Kelly
856-630-3404
Ckelly@opengov.com